

Message Text

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PAGE 01 DAKAR 01949 221021Z

ACTION COME-00

INFO OCT-01 AF-08 ISO-00 OPIC-06 EB-08 /023 W

-----221134Z 036846 /15

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FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 8693

UNCLAS DAKAR 1949

PLEASE PASS: OPIC AND COMMERCE/MEPD

E.O.11652: N/A

TAGS: ECRE, BEXP, SE

SUBJECT: MAJOR PROJECT OPPORTUNITY: SENEGALESE CEMENT PLANT

1. SINCE 1953, SENEGAL'S NEEDS FOR CEMENT HAVE BEEN MET BY LOCAL FACTORY KNOWN AS SOCOCIM(SOCIETE OUEST AFRICAINE DES CEMENTS) WHICH HAS BASED ITS PRODUCTION ON LIMESTONE DEPOSITS IN CAP-VERT (DAKAR) AREA. CAPACITY OF SOCOCIM, WHICH IS ASSOCIATED WITH FRENCH LA FARGE GROUP, HAS GRADUALLY BEEN EXTENDED TO 300,000 METRIC TONS PER YEAR, BUT IT HAS BEEN APPARENT FOR SOME TIME THAT NEW FACTORY WOULD BE NEEDED. CURRENT DEVELOPMENT PLAN ALLOCATES CFA 1.5 BILLION (\$6 MILLION) FOR GEOLOGICAL AND FEASIBILITY STUDIES FOR NEW CEMENT PLANT, AND SOME GEOLOGICAL STUDIES HAVE BEEN CARRIED OUT BY FRENCH GEOLOGICAL SURVEY COMPANY KNOWN AS BRGM ON LIMESTONE DEPOSITS IN OTHER AREAS OF COUNTRY.

2. IN RECENT MONTHS SHORTAGES OF CEMENT HAVE BECOME MORE ACUTE, GIVING REVIVED IMPETUS TO CEMENT PROJECT. EMBASSY HAS BEEN IN CONTACT WITH LOCAL INDUSTRIAL CONSULTING FIRM KNOWN AS CERATOM WHICH APPEARS TO HAVE MANDATE TO PUT TOGETHER PROPOSAL FOR CEMENT PLANT FOR SUBMISSION TO CABINET IN SHORT PERIOD OF TIME. DIRECTOR OF CERATOM, ELY FALL, HAS ASKED EMBASSY TO CONTACT AMERICAN FIRMS WHO WOULD BE WILLING TO PREPARE PROPOSAL AND FEASIBILITY STUDY FOR 300,000 MT CEMENT PLANT WITH EXPECTATION OF OBTAINING FOLLOW ON CONSTRUCTION CONTRACT.
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FACT

IF PROPOSAL ACCEPTED BY GOS. CERATOM HAS ACCESS TO BRGM GEOLOGICAL STUDIES ON LIMESTONE DEPOSITS, WHICH WILL BE MADE AVAILABLE TO INTERESTED FIRMS, AND WILL PAY CASH FOR FEASIBILITY STUDY.

3. EMBASSY HAS PASSED ON TO FALL NAMES OF ROBERT M. JOHNSON OF FULLER COMPANY (PENNSYLVANIA) AS WELL AS GUY DE SPEYVILLE, KAISER

ENGINEERS VICE-PRESIDENT IN LONDON, BOTH OF WHOM HAVE VISITED
SENEGAL DURING PAST 18 MONTHS TO ASK ABOUT CEMENT PLANT PROJECT.
EMBASSY WOULD APPRECIATE NAMES OF ADDITIONAL COMPANIES WHICH MEPD
BELIEVES WOULD BE INTERESTED IN PURSUING THIS OPPORTUNITY.
DAVIS

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Message Attributes

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Sent Date: 21-Mar-1977 12:00:00 am
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
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